



**EMPLOYEES' STATE INSURANCE CORPORATION**  
HEADQUARTERS OFFICE, COMRADE I. G. MARG,  
NEW DELHI-110002

**Website:** <http://esic.nic.in>, [www.esic.in](http://www.esic.in)

No. : G.32/11/6/61/08-ISD

Dated: 5 January, 2008

**NOTICE INVITING EXPRESSION OF INTEREST FOR  
MICROPROCESSOR BASED SMART CARD**

ESI Corporation, Hqrs office invites application from **ISO Certified** interested **bonafide, experienced, registered, and eligible** (meeting the criteria given below) agencies for enlisting of provider of microprocessor based smart-card solution for its beneficiaries.

ESI Corporation intends to start use of Smart Cards for providing medical and other benefits for its beneficiaries under current and contemplated benefits of ESI Scheme / GOI Scheme, which would be required to be integrated with the IT plan of ESIC, at appropriate stage. Experienced Firms / Agencies are hereby invited to submit their 'Expression of Interest' for providing total solution for the use of Smart Cards in ESI Institutions all over the country on turn-key basis.

The objective envisages capturing of data including biometrics in various districts of the country (approx. one lac clients in each district) and issue of smart card on the spot. The agency will provide details of key staff as assurance of competence for handling such work. The agency would be required to impart training in operation of transaction devices to all stakeholders.

Expression of Interest may be submitted along with the supporting documents\_for smart-card project on turn-key basis.

The vendors will be selected through a transparent process in accordance with the requirements defined in the Request for Proposal (RFP) document for selection of vendor, which will be provided to the eligible bidders short-listed through this EoI.

## **Eligibility Criteria**

- a) The Bidder should be a **National Level IT/ ITeS Company in operation for the last Five Years** as on 31-Mar-2007 in successful development/ customization & implementation of large IT based information processing systems /Facility Management Services / Smart Card solution provider. The Bidder must be registered/incorporated for this purpose. For the purpose of tender, vendors having experience with Microprocessor Chip Cards shall only be considered; experience on Magnetic stripe, Plain Plastic card, Bar coded or Paper cards shall not be considered.

[Copy of registration / incorporation certificate should be enclosed].

- b) The bidder must have an average **annual turnover of Rs. 5 crores (Rupees five crores) during the last 3 years** and should have been a profit making entity in each of the 3 financial years ending 31-Mar-2007.

[Copies of audited balance sheets/profit & Loss Accounts/ Annual Reports of last three financial years (ending 31-Mar-2007) should be enclosed].

- c) The bidder must have **customizable ready to use smart card solution** for catering the needs of ESI Corporation. Solution should be customizable as per the needs of ESI Corporation within the time frame as required by ESI Corporation. For the purpose of tender, vendors having experience with Microprocessor Chip Cards shall only be considered; experience on Magnetic stripe, Plain Plastic card, Bar coded or Paper cards shall not be considered.

[A statement of availability of such solution should be enclosed].

- d) The bidder must have implemented at least **1 (one) similar project on turn-key basis in the Central / State Government / Govt. PSUs/ Private Sector**, in last five financial years ending 31-Mar-2007 and covering at least **3,00,000 (three lakh) cards**.

[Copies of work orders and completion certificates of each such project should be enclosed with the expression].

- e) The bidder should have **adequate infrastructure** for smart card projects and should have its **presence in more than one state for the last two years**, should be ready for further branching and should be capable of handling all over the country.

[Addresses, telephone numbers, etc of bidder company's offices with details of manpower and tie-ups should be enclosed].

- f) The bidder should **not be under a declaration of ineligibility for corrupt and fraudulent practices** or any other reason, whatsoever, or have **not been blacklisted** by the Government of India or any of its agencies, including public enterprises and/or by any State Government or any of its agencies.

Responses may be submitted by appropriate agencies by 2.00 PM on 6<sup>th</sup> February, 2008 in a sealed cover marked "**EOI for Microprocessor based Smart Card Solution**" addressed to the undersigned.

New Delhi

Dated: 5 January, 2008

**(S.K. GARG)**  
**Director (Systems)**  
PH. 91-11-23210922